TITLE PAGE

THE ROLE AND STRATEGIES OF NGO BP3L (BADAN PENGELOLAAN PENGEMBANGAN DAN PEMASARAN LADA/ PEPPER MANAGEMENT DEVELOPMENT AND MARKETING AGENCY) IN EMPOWERING BANGKA BELITUNG PEPPER FARMERS TOWARDS THE PEPPER EXPORT CHALLENGES IN THE PERIOD OF 2009-2015

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UNDERGRADUATE THESIS

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STATEMENT OF ORIGINALITY

I certified this undergraduate thesis entitled "The Role and Strategies of

NGO BP3L (Badan Pengelolaan Pengembangan dan Pemasaran Lada/ Pepper

Management Development and Marketing Agency) in Empowering Bangka

Belitung Pepper Farmers towards the Pepper Export Challenges in the period of

2009-2015" is my personal work and never been submitted for any degree or other

proposes in Universitas Muhammadiyah Yogyakarta.

This undergraduate thesis contains information, facts, and data from

publications by other authors which provide contributions inside this

undergraduate thesis. It has been highly respected by attaching clear identification

in every works cited and quoted inside this undergraduate thesis. With this I also

certify that the contents of this undergraduate thesis are fully my responsibility.

I sincerely wrote this Statement of Originality and if in the future, the

content of this statement proved to be wrong, as consequence I will take my

responsibility through academic sanction based on the rule and regulations which

implemented in Universitas Muhammadiyah Yogyakarta.

Yogyakarta, May 14th 2017

Author,

Zanuar Barep Prasetyo 20130510504

iii

QUOTATION

"Belajar ilmu apa pun itu boleh, selama itu bermanfaat bagi orang banyak" -Bapak-

"Prasetyo berarti berguna bagi bangsa dan negara" -Bapak-

"Prasetyo berarti Setia" -Pak Soekardjo-

"Jika engkau hendak membuat banyak orang tersenyum bahagia, maka jangan lupakan hatimu untuk tersenyum jua" -Inspired from DR. Sidik Jatmika, M.Si.

"I see you grow from a boy to a man in a short time, it fills me with pride as much as sadness"

- Jack cited from Al Mu'alim to Altair Ibn Al-lahd-

"Aku hanyalah seekor pungguk kecil yang terseok di setapak jalan sembari belajar memeluk rembulan" -Zanuar-

"How close is the ending, well, nobody knows
The future's a mystery and anything goes
Love is confusing and life is hard
You fight to survive 'cause you made it this far
It's all too astounding to comprehend
It's just the beginning this isn't the end"
-Owl City "this isn't the end"-

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I would like to give my gratitude to my advisor bapak Adde Marup Wirasenjaya, because of his patience, dedication and also guidance in making this undergraduate thesis, i could fulfill my duty as undergraduate student, finishing this undergraduate thesis as what being advised by him. Other gratitude is given to my thesis proposal examiner which is bapak Sugito and ibu Wahyuni Kartikasari, and my final undergraduate thesis examiner which is bapak Sidik Jatmika and bapak Takdir Ali Mukti, and also my language advisor which is ibu Sitta Zumala in dynamical thoughts and making this undergraduate thesis done step by step.

I realize that although this undergraduate thesis is done, I do believe that this undergraduate thesis is far from perfect and there are still rooms for improvements to be better for other in the future. Hopefully, this undergraduate thesis can be beneficial for knowledge sharing and also become one of learning sources for those who interested in the field of NGO or others field.

Yogyakarta, May 14th 2017

Zanuar Barep Prasetyo 20130510504

EXTENDED GRATITUDE

Assalamu'alaikum Warahmatullah Wabarakatuh

Alhamdulillahi rabbal'alamin. This undergraduate thesis had been finished in time. This undergraduate thesis is also a requirement to achieve the Bachelor degree of International Relations study from Universitas Muhammadiyah Yogyakarta.

This is a part of a journey from a man who reaching the completion stage of undergraduate study which is undergraduate thesis. This journey is not merely of my own effort, because in making of this undergraduate thesis, there are many actors who supporting me to complete the undergraduate thesis.

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ABSTRACT

Province of Bangka Belitung Archipelago in the past was known for its famous spice in the world. The spice is pepper which already cultivated since XIV century, well known for its taste and also quality which couldn't be met nowhere except only in Bangka Belitung region. In the XIV century, it could supply the world demand until 80% of needs in the world. The potential of this commodity is quiet significant for the pepper farmers, local, national and also the consumers in the world at that time.

Observing in the year before 2009 in Bangka Belitung, Indonesia, this commodity is having its declination due to the some problems engulfing within the constellation of this commodity starting from the lower course which is pepper farmers, plantation area, declining price, conversion of area to palm oil and tin mining sectors, rival state producing pepper such as Vietnam are making the potential of this commodity in Bangka Belitung and to fulfill the world demand is being questioned and need the management, development and marketing well in the lower and upper course such as the agency, and in doing so BP3L is exist in order to revitalize the commodity as well answering the pepper export challenges 2009 - 2015 with the product name of "Muntok White Pepper".

This research is conducted in order to understand how the role and strategies of BP3L in empowering the Bangka Belitung pepper farmers towards the pepper export challenges in 2009 – 2015 as well as revitalizing the existence of Muntok White Pepper as the brand of Bangka Belitung pepper. The research is conducted by interviews, secondary data from report, journal, book and so on.

The findings of this undergraduate thesis which stated as the journal in this turn, is already proving the role and strategies of BP3L in many ways such as monitoring, integration into global trade and especially empowerment.

Keywords:

Role and Strategies, BP3L, Muntok White Pepper, Pepper Farmers, Revitalization, Networking, Empowerment, Integration and pepper export challenges 2009 – 2015

TABLE OF CONTENTS

TITLE PAGE	
ENDORSEMENT PAGE	i
STATEMENT OF ORIGINALITY	ii
QUOTATION	iv
ACKNOWLEDGEMENT	v
EXTENDED GRATITUDE	v
ABSTRACT	х
LIST OF FIGURES	xiv
LIST OF GRAPHS	XV
LIST OF TABLES	XV
CHAPTER I	1
INTRODUCTION	1
A. Background	1
B. Research Question	8
C. Theoretical Framework	
1. The General Roles of NGO	8
2. The Role of NGO in Trading	g
3. Empowerment Concept	10
D. Hypothesis	12
E. Purpose of Research	13
F. Method of Research	13
G. Range of Research	13
H. Writing Systematics	14
CHAPTER II	16
BP3L AND BANGKA BELITUNG MUNTOK WHITE PEPPER	16
A. BP3L Establishment	16
B. Province of Bangka Belitung Archipelago and Pepper Commodity	22

C. The Prospect of Muntok White Pepper in Bangka Belitung	26
CHAPTER III	32
BP3L MONITORING AND ACTIVE PARTICIPATION	32
IN TRADE: MUNTOK WHITE PEPPER EXPORT 2009 – 2015	32
A. BP3L Monitoring role in Muntok White Pepper Export	32
Muntok White Pepper Geographical Indication	33
a) Control Method and Order	34
1) Control over Rules Fulfillment in Pre-requisite Book	34
2) Order Control	35
3) Control of Quality and Uniqueness of Pepper GI Muntok White P	eppe
and Given Certificate to Management Unit	37
b) Labeling	38
1) Pepper Wrapping and Packaging	38
2. Muntok White Pepper Export Data 2009 – 2015	39
a) Realization of Muntok White Pepper Export in 2006 – 2010	40
b) Realization of Muntok White Pepper Export in 2011 – 2013	41
c) Realization of Muntok White Pepper Export in 2014	42
d) Realization of Muntok White Pepper Export in 2015	43
B. BP3L Active Participation in Muntok White Pepper Export	45
CHAPTER IV	50
BP3L EMPOWERMENT TOWARDS BANGKA BELITUNG PEPPER FARMER	S TC
REVITALIZE MUNTOK WHITE PEPPER	
A. The Importance of Empowerment	50
B. BP3L and Pepper Farmer Empowerment	53
1. BP3L and Networking Activities : Empowering Pepper Farmer	61
2. BP3L and Integration into Global Market	79
CHAPTER V	
CONCLUSION	82
REFERENCES	85

TTACHMENTSxvii

LIST OF FIGURES

Figure 1.1 the Province of Bangka Belitung Archipelago	26
Figure 1.2 Geographical Indication Logo of Muntok White Pepper	39
Figure 1.3 Food Safety and Quality System	57
Figure 1.4 The Development and Manufacturing of White Pepper Product	59
Figure 1.5 Diversification of Pepper Manufactured Product	60
Figure 1.6 Line of Cooperation in Pepper Development	62

LIST OF GRAPHS

Graph 1.1 Pepper Areal Distribution Area in Each Sub Districts in 2014 a	and 2015
(Hectares)	28
Graph 1.2 Each District Pepper Production in 2015 (Tons)	29
Graph 1.3 Indonesia Pepper Export Value Years 2006 - 2015 (000.US\$)	30
Graph 1.4 Muntok White Pepper Export Data in 2006 - 2010	40
Graph 1.5 Muntok White Pepper Export Data in 2011 - 2013	41
Graph 1.6 Muntok White Pepper Export Data 2014	42
Graph 1.7 Muntok White Pepper Export Data in 2015	43

LIST OF TABLES

Table 1.1 BP3L Networking Activities	69
Table 1.2 Mutual Relations among Stakeholders & Actors Involved with BP3L	75