

**LAMPIRAN 1**  
**KUESIONER DAN JAWABAN**  
**RESPONDEN**

# **KUESIONER PENELITIAN**

**PENGARUH TOTAL QUALITY MANAGEMENT (TQM) TERHADAP  
KINERJA MANAJERIAL MELALUI SISTEM AKUNTANSI  
MANAJEMEN SEBAGAI VARIABEL MODERATING**

**(Studi pada Perusahaan Manufaktur di D.I. Yogyakarta dan Jawa Tengah)**

**EFFECT OF TOTAL QUALITY MANAGEMENT (TQM) ON  
MANAGERIAL PERFORMANCE THROUGH MANAGEMENT  
ACCOUNTING SYSTEM AS MODERATING VARIABLE**

**(Study on Manufacturing Companies in D.I. Yogyakarta and Central Java)**



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**KUESIONER PENELITIAN**

Daftar pertanyaan berikut ini terdiri dari tipe isian dan tipe pilihan. Pada tipe isian, isilah pada tempat yang telah disediakan dengan singkat dan jelas. Sedangkan pada tipe pilihan berilah tanda silang ( X ) pada salah satu jawaban yang bapak / ibu anggap benar.

**A. PERTANYAAN UMUM**

1. Nama : \_\_\_\_\_
2. Nama perusahaan : \_\_\_\_\_
3. Umur : \_\_\_\_\_ Tahun
4. Jenis kelamin : L / P
5. Jabatan : \_\_\_\_\_
6. Pendidikan : SMA / D3 / S1 / S2 / S3
7. Masa kerja : \_\_\_\_\_ Tahun

**B. PERTANYAAN KHUSUS**

Pernyataan berikut digunakan untuk menjelaskan keberadaan dan tingkat pemakaian Total Quality Management (TQM), Kinerja Manajerial, dan Sistem Akuntansi Manajemen. Bapak / ibu dimohon untuk memberi tanda silang ( X ) untuk tanggapan atas pernyataan dibawah ini.

- Skala nomer 1 adalah sangat tidak setuju
- Skala nomer 2 adalah tidak setuju
- Skala nomer 3 adalah netral
- Skala nomer 4 adalah setuju
- Skala nomer 5 adalah sangat setuju

Keterangan:

STS : Sangat Tidak Setuju

TS : Tidak Setuju

N : Netral

S : Setuju

SS : Sangat Setuju

***TOTAL QUALITY MANAGEMENT (TQM)***

| No | Pertanyaan  | Jawaban |    |   |   |    |
|----|---|---------|----|---|---|----|
|    |   | STS     | TS | N | S | SS |
| 1  | Pelanggan dapat dengan mudah mengajukan keluhan   |         |    |   |   |    |
| 2  | Wewenang yang telah diberikan perusahaan kepada manajer telah dialokasikan sesuai dengan kompetensi manajer |         |    |   |   |    |
| 3  | Staff dibawah saya tidak mempunyai kewenangan dalam perencanaan dan   |         |    |   |   |    |

|   |  |  |  |  |  |  |
|---|--|--|--|--|--|--|
|   | pengambilan keputusan  |  |  |  |  |  |
| 4 | Sistem perencanaan yang dilakukan perusahaan secara efektif meningkatkan kualitas terhadap pelayanan       |  |  |  |  |  |
| 5 | Manajemen memiliki rencana operasional yang menggambarkan sasaran kualitas                                 |  |  |  |  |  |
| 6 | Manajemen mendesain pekerjaan dalam proses pengambilan keputusan dan pemecahan masalah                     |  |  |  |  |  |
| 7 | Sistem pengendalian yang dilakukan perusahaan secara efektif meningkatkan kualitas terhadap pelayanan      |  |  |  |  |  |
| 8 | Masukan dari keluhan pelanggan dijadikan sebagai pedoman dalam melakukan perbaikan                         |  |  |  |  |  |
| 9 | Laba yang meningkat merupakan komitmen perusahaan dalam jangka panjang seiring dengan peningkatan kualitas |  |  |  |  |  |

### **KINERJA MANAJERIAL**

| No | Pertanyaan  | Jawaban |    |   |   |    |
|----|---|---------|----|---|---|----|
|    |   | STS     | TS | N | S | SS |
| 1  | Saya mempunyai kemampuan untuk membuat perencanaan operasi perusahaan                               |         |    |   |   |    |
| 2  | Saya selalu mengumpulkan dan menyampaikan informasi berupa catatan atau laporan tepat pada waktunya |         |    |   |   |    |
| 3  | Saya bersedia bekerjasama dengan bagian atau divisi lain untuk saling tukar informasi               |         |    |   |   |    |
| 4  | Saya selalu melakukan penilaian serta mengukur hasil dari kinerja bawahan maupun karyawan           |         |    |   |   |    |
| 5  | Saya selalu melakukan pengawasan terhadap kinerja karyawan  |         |    |   |   |    |
| 6  | Saya selalu menyeleksi dan mempromosikan karyawan saya untuk meningkatkan kinerja divisi saya       |         |    |   |   |    |
| 7  | Saya selalu melakukan negosiasi setiap melakukan kegiatan dengan pihak luar                         |         |    |   |   |    |
| 8  | Saya sering terlibat disetiap pertemuan bisnis perusahaan   |         |    |   |   |    |

|   |   |  |  |  |  |  |
|---|---|--|--|--|--|--|
| 9 | Kinerja keseluruhan dalam divisi saya sangat baik |  |  |  |  |  |
|---|---|--|--|--|--|--|

### ***QUALITY GOAL***

| No | Pertanyaan   | Jawaban |    |   |   |    |
|----|--|---------|----|---|---|----|
|    |  | STS     | TS | N | S | SS |
| 1  | Menetapkan target maksimum biaya kerugian atas sisa bahan produksi, sangat penting dilakukan perusahaan saya                                     |         |    |   |   |    |
| 2  | Menetapkan target maksimum pengerjaan ulang (daur ulang) produk yang cacat atau rusak, sangat penting dilakukan oleh perusahaan saya             |         |    |   |   |    |
| 3  | Jumlah produk cacat yang ditimbulkan oleh sistem proses produksi bagi perusahaan saya harus diminimalisir dan ini sangat penting untuk dilakukan |         |    |   |   |    |

### ***QUALITY FEEDBACK***

| No | Pertanyaan   | Jawaban |    |   |   |    |
|----|--|---------|----|---|---|----|
|    |  | STS     | TS | N | S | SS |
| 1  | Perusahaan saya menggunakan beberapa jenis kualitas yang dinilai (sisa bahan produksi / pengerjaan ulang / barang cacat) untuk mengukur kinerja kualitas                     |         |    |   |   |    |
| 2  | Perusahaan saya mengumpulkan data (sisa bahan produksi / pengerjaan ulang / barang cacat) untuk dianalisis dan melakukan perbaikan terus menerus atas informasi tersebut     |         |    |   |   |    |
| 3  | Perusahaan saya mengumpulkan data (sisa bahan produksi, pengerjaan ulang, dan barang cacat) untuk dianalisis secara keseluruhan dan untuk menyusun rencana kerja selanjutnya |         |    |   |   |    |

### ***QUALITY INCENTIVE***

| No | Pertanyaan  | Jawaban |    |   |   |    |
|----|---|---------|----|---|---|----|
|    |   | STS     | TS | N | S | SS |
| 1  | Perusahaan saya memberikan pengakuan dan penghargaan terhadap kinerja tim, agar |         |    |   |   |    |

|   |  |  |  |  |  |  |
|---|--|--|--|--|--|--|
|   | tim lebih semangat dalam mempertahankan dan meningkatkan kinerjanya.   |  |  |  |  |  |
| 2 | Perusahaan saya selalu memberikan informasi dan pengakuan atas peningkatan kualitas kelompok atau individu dan memberikan penghargaan kepada mereka. |  |  |  |  |  |
| 3 | Perusahaan saya memberikan penilaian terhadap kelompok yang berhubungan dengan kinerja individu untuk menentukan kompensasi.                         |  |  |  |  |  |

## Jawaban yang diberikan responden

### 1. *Total Quality Management*

| N<br>O | TQM<br>1 | TQM<br>2 | TQM<br>3 | TQM<br>4 | TQM<br>5 | TQM<br>6 | TQM<br>7 | TQM<br>8 | TQM<br>9 | TQ<br>M |
|--------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---------|
| 1      | 2        | 2        | 3        | 5        | 2        | 4        | 5        | 2        | 2        | 27      |
| 2      | 4        | 5        | 2        | 2        | 5        | 2        | 2        | 4        | 4        | 30      |
| 3      | 4        | 2        | 5        | 4        | 2        | 2        | 4        | 4        | 4        | 31      |
| 4      | 5        | 4        | 3        | 3        | 3        | 4        | 3        | 5        | 5        | 35      |
| 5      | 2        | 4        | 3        | 5        | 3        | 4        | 5        | 2        | 2        | 30      |
| 6      | 4        | 5        | 2        | 3        | 5        | 5        | 3        | 4        | 4        | 35      |
| 7      | 3        | 2        | 3        | 3        | 2        | 2        | 3        | 3        | 3        | 24      |
| 8      | 5        | 4        | 4        | 2        | 4        | 4        | 2        | 5        | 5        | 35      |
| 9      | 3        | 3        | 5        | 3        | 4        | 3        | 3        | 3        | 3        | 30      |
| 10     | 3        | 5        | 5        | 4        | 5        | 5        | 4        | 5        | 3        | 39      |
| 11     | 2        | 3        | 3        | 5        | 2        | 3        | 5        | 2        | 2        | 27      |
| 12     | 3        | 3        | 3        | 5        | 4        | 3        | 5        | 4        | 3        | 33      |
| 13     | 4        | 2        | 5        | 3        | 3        | 2        | 3        | 4        | 4        | 30      |
| 14     | 5        | 3        | 3        | 3        | 5        | 3        | 3        | 5        | 5        | 35      |
| 15     | 5        | 4        | 5        | 2        | 3        | 4        | 5        | 2        | 5        | 35      |
| 16     | 3        | 5        | 3        | 5        | 3        | 5        | 3        | 4        | 3        | 34      |
| 17     | 3        | 5        | 4        | 2        | 2        | 5        | 5        | 3        | 3        | 32      |
| 18     | 5        | 3        | 2        | 3        | 3        | 3        | 3        | 5        | 5        | 32      |
| 19     | 3        | 3        | 3        | 3        | 4        | 3        | 4        | 3        | 3        | 29      |
| 20     | 5        | 5        | 4        | 2        | 5        | 5        | 2        | 3        | 5        | 36      |
| 21     | 3        | 3        | 4        | 5        | 5        | 3        | 3        | 2        | 3        | 31      |
| 22     | 4        | 5        | 3        | 2        | 3        | 5        | 4        | 3        | 4        | 33      |
| 23     | 2        | 3        | 3        | 3        | 3        | 3        | 5        | 4        | 2        | 28      |
| 24     | 5        | 4        | 5        | 2        | 5        | 4        | 5        | 5        | 5        | 40      |
| 25     | 2        | 2        | 4        | 3        | 3        | 2        | 3        | 5        | 3        | 27      |
| 26     | 3        | 5        | 3        | 3        | 3        | 5        | 3        | 3        | 3        | 31      |
| 27     | 3        | 2        | 3        | 5        | 2        | 2        | 5        | 3        | 5        | 30      |
| 28     | 2        | 3        | 5        | 3        | 2        | 3        | 3        | 5        | 3        | 29      |
| 29     | 5        | 3        | 3        | 5        | 5        | 3        | 5        | 3        | 5        | 37      |
| 30     | 2        | 2        | 3        | 2        | 2        | 2        | 2        | 2        | 2        | 19      |
| 31     | 3        | 5        | 3        | 3        | 3        | 5        | 3        | 3        | 3        | 31      |
| 32     | 3        | 2        | 2        | 3        | 3        | 2        | 3        | 3        | 3        | 24      |
| 33     | 5        | 3        | 5        | 5        | 5        | 3        | 5        | 5        | 5        | 41      |
| 34     | 4        | 3        | 2        | 5        | 4        | 3        | 4        | 4        | 4        | 33      |

|    |   |   |   |   |   |   |   |   |   |    |
|----|---|---|---|---|---|---|---|---|---|----|
| 35 | 3 | 5 | 3 | 5 | 3 | 5 | 3 | 3 | 3 | 33 |
| 36 | 5 | 4 | 3 | 3 | 5 | 4 | 5 | 5 | 5 | 39 |
| 37 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 21 |
| 38 | 3 | 5 | 5 | 5 | 3 | 5 | 5 | 3 | 3 | 37 |
| 39 | 3 | 2 | 2 | 3 | 3 | 2 | 5 | 3 | 5 | 28 |
| 40 | 5 | 3 | 3 | 5 | 5 | 3 | 3 | 5 | 5 | 37 |
| 41 | 4 | 3 | 2 | 3 | 4 | 3 | 3 | 4 | 3 | 29 |
| 42 | 3 | 5 | 3 | 4 | 3 | 5 | 5 | 3 | 3 | 34 |
| 43 | 4 | 5 | 2 | 2 | 4 | 4 | 3 | 4 | 5 | 33 |
| 44 | 3 | 3 | 3 | 5 | 3 | 3 | 5 | 3 | 3 | 31 |
| 45 | 3 | 3 | 3 | 2 | 3 | 4 | 3 | 3 | 5 | 29 |
| 46 | 5 | 5 | 5 | 3 | 5 | 3 | 4 | 5 | 3 | 38 |
| 47 | 4 | 3 | 4 | 3 | 4 | 3 | 2 | 4 | 4 | 31 |
| 48 | 4 | 5 | 3 | 2 | 4 | 5 | 5 | 4 | 2 | 34 |
| 49 | 2 | 3 | 4 | 5 | 2 | 4 | 2 | 2 | 5 | 29 |
| 50 | 2 | 4 | 3 | 2 | 4 | 4 | 3 | 2 | 2 | 26 |
| 51 | 4 | 2 | 3 | 3 | 4 | 2 | 3 | 4 | 3 | 28 |
| 52 | 2 | 5 | 5 | 2 | 2 | 2 | 2 | 2 | 3 | 25 |
| 53 | 3 | 2 | 4 | 3 | 2 | 4 | 5 | 3 | 2 | 28 |
| 54 | 4 | 3 | 4 | 4 | 4 | 2 | 2 | 4 | 5 | 32 |
| 55 | 5 | 3 | 2 | 5 | 2 | 3 | 3 | 5 | 2 | 30 |
| 56 | 5 | 2 | 2 | 5 | 3 | 4 | 5 | 5 | 3 | 34 |
| 57 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 38 |
| 58 | 4 | 2 | 2 | 4 | 5 | 5 | 2 | 4 | 4 | 32 |
| 59 | 4 | 3 | 3 | 4 | 5 | 4 | 3 | 2 | 2 | 30 |
| 60 | 5 | 5 | 4 | 2 | 4 | 2 | 2 | 2 | 2 | 28 |
| 61 | 4 | 2 | 5 | 2 | 4 | 3 | 4 | 5 | 4 | 33 |
| 62 | 3 | 2 | 5 | 4 | 5 | 4 | 4 | 2 | 4 | 33 |



## 2. Kinerja Manajerial

| No | KM1 | KM2 | KM3 | KM4 | KM5 | KM6 | KM7 | KM8 | KM9 | KM |
|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----|
| 1  | 2   | 4   | 2   | 2   | 4   | 2   | 2   | 4   | 2   | 24 |
| 2  | 4   | 5   | 4   | 4   | 5   | 4   | 4   | 5   | 4   | 39 |
| 3  | 4   | 5   | 4   | 4   | 5   | 4   | 4   | 5   | 4   | 39 |
| 4  | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 45 |
| 5  | 4   | 2   | 2   | 4   | 2   | 2   | 4   | 2   | 2   | 24 |
| 6  | 5   | 4   | 4   | 5   | 4   | 4   | 5   | 4   | 4   | 39 |
| 7  | 2   | 4   | 4   | 2   | 4   | 4   | 2   | 4   | 4   | 30 |
| 8  | 4   | 3   | 5   | 4   | 3   | 5   | 4   | 3   | 5   | 36 |
| 9  | 4   | 3   | 5   | 4   | 3   | 5   | 4   | 3   | 5   | 36 |
| 10 | 5   | 2   | 2   | 5   | 2   | 2   | 5   | 2   | 2   | 27 |
| 11 | 5   | 3   | 4   | 5   | 3   | 4   | 5   | 3   | 4   | 36 |
| 12 | 2   | 3   | 4   | 2   | 3   | 4   | 2   | 3   | 4   | 27 |
| 13 | 4   | 5   | 5   | 4   | 5   | 4   | 4   | 5   | 5   | 41 |
| 14 | 4   | 3   | 2   | 4   | 5   | 4   | 4   | 5   | 2   | 33 |
| 15 | 4   | 5   | 4   | 4   | 5   | 3   | 5   | 5   | 4   | 39 |
| 16 | 3   | 2   | 3   | 4   | 5   | 5   | 4   | 2   | 3   | 31 |
| 17 | 3   | 3   | 5   | 5   | 5   | 3   | 5   | 4   | 5   | 38 |
| 18 | 3   | 3   | 3   | 4   | 2   | 5   | 2   | 4   | 3   | 29 |
| 19 | 5   | 5   | 3   | 5   | 4   | 2   | 4   | 3   | 3   | 34 |
| 20 | 3   | 5   | 4   | 2   | 4   | 4   | 3   | 2   | 2   | 29 |
| 21 | 5   | 5   | 4   | 4   | 4   | 5   | 5   | 3   | 3   | 38 |
| 22 | 2   | 5   | 5   | 4   | 4   | 5   | 2   | 3   | 4   | 34 |
| 23 | 3   | 2   | 2   | 4   | 5   | 5   | 3   | 5   | 5   | 34 |
| 24 | 3   | 4   | 4   | 4   | 4   | 5   | 3   | 3   | 5   | 35 |
| 25 | 5   | 4   | 4   | 4   | 4   | 5   | 5   | 5   | 3   | 39 |
| 26 | 4   | 3   | 5   | 5   | 5   | 5   | 4   | 2   | 3   | 36 |
| 27 | 5   | 3   | 5   | 2   | 4   | 2   | 5   | 3   | 5   | 34 |
| 28 | 3   | 3   | 3   | 4   | 5   | 4   | 5   | 3   | 3   | 33 |
| 29 | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 45 |
| 30 | 2   | 4   | 2   | 2   | 2   | 4   | 2   | 4   | 2   | 24 |
| 31 | 3   | 3   | 5   | 4   | 4   | 5   | 4   | 3   | 3   | 34 |
| 32 | 3   | 3   | 5   | 4   | 4   | 5   | 4   | 3   | 3   | 34 |
| 33 | 5   | 5   | 5   | 5   | 5   | 5   | 3   | 5   | 5   | 43 |
| 34 | 4   | 4   | 2   | 2   | 4   | 2   | 4   | 4   | 4   | 30 |
| 35 | 3   | 3   | 4   | 4   | 5   | 4   | 3   | 3   | 3   | 32 |
| 36 | 5   | 5   | 4   | 4   | 2   | 4   | 5   | 5   | 5   | 39 |
| 37 | 2   | 2   | 3   | 5   | 4   | 3   | 2   | 2   | 2   | 25 |
| 38 | 3   | 3   | 4   | 4   | 5   | 4   | 3   | 3   | 3   | 32 |

|    |   |   |   |   |   |   |   |   |   |    |
|----|---|---|---|---|---|---|---|---|---|----|
| 39 | 3 | 3 | 4 | 4 | 2 | 4 | 3 | 3 | 3 | 29 |
| 40 | 5 | 4 | 3 | 5 | 4 | 4 | 5 | 4 | 5 | 39 |
| 41 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 40 |
| 42 | 3 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 3 | 39 |
| 43 | 4 | 3 | 4 | 2 | 2 | 4 | 2 | 3 | 4 | 28 |
| 44 | 4 | 3 | 3 | 4 | 4 | 5 | 4 | 3 | 3 | 33 |
| 45 | 3 | 5 | 3 | 4 | 4 | 2 | 4 | 5 | 3 | 33 |
| 46 | 3 | 4 | 5 | 3 | 5 | 4 | 3 | 4 | 5 | 36 |
| 47 | 3 | 2 | 5 | 4 | 4 | 5 | 3 | 2 | 4 | 32 |
| 48 | 5 | 3 | 5 | 4 | 4 | 5 | 5 | 3 | 4 | 38 |
| 49 | 3 | 2 | 5 | 5 | 5 | 5 | 3 | 2 | 3 | 33 |
| 50 | 5 | 3 | 2 | 2 | 4 | 2 | 5 | 3 | 4 | 30 |
| 51 | 2 | 4 | 4 | 4 | 5 | 4 | 2 | 4 | 3 | 32 |
| 52 | 4 | 5 | 4 | 4 | 2 | 4 | 4 | 5 | 3 | 35 |
| 53 | 4 | 5 | 3 | 5 | 4 | 4 | 5 | 5 | 5 | 40 |
| 54 | 3 | 3 | 4 | 5 | 4 | 4 | 5 | 3 | 4 | 35 |
| 55 | 3 | 3 | 5 | 4 | 4 | 5 | 5 | 3 | 4 | 36 |
| 56 | 3 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 41 |
| 57 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 40 |
| 58 | 3 | 2 | 2 | 5 | 5 | 5 | 5 | 2 | 2 | 31 |
| 59 | 5 | 3 | 4 | 2 | 2 | 4 | 2 | 3 | 3 | 28 |
| 60 | 2 | 2 | 4 | 4 | 4 | 5 | 4 | 2 | 2 | 29 |
| 61 | 3 | 4 | 3 | 4 | 4 | 2 | 4 | 4 | 4 | 32 |
| 62 | 4 | 4 | 4 | 3 | 5 | 4 | 3 | 4 | 4 | 35 |

### 3. *Quality Goal*

| NO | QG1 | QG2 | QG3 | QG |
|----|-----|-----|-----|----|
| 1  | 2   | 4   | 4   | 10 |
| 2  | 4   | 4   | 4   | 12 |
| 3  | 4   | 5   | 4   | 13 |
| 4  | 5   | 4   | 5   | 14 |
| 5  | 3   | 5   | 3   | 11 |
| 6  | 3   | 3   | 5   | 11 |
| 7  | 5   | 5   | 5   | 15 |
| 8  | 4   | 3   | 4   | 11 |
| 9  | 3   | 3   | 3   | 9  |
| 10 | 5   | 3   | 2   | 10 |
| 11 | 2   | 4   | 3   | 9  |
| 12 | 3   | 4   | 3   | 10 |
| 13 | 3   | 4   | 5   | 12 |
| 14 | 5   | 5   | 4   | 14 |
| 15 | 4   | 3   | 3   | 10 |
| 16 | 3   | 5   | 5   | 13 |
| 17 | 2   | 3   | 2   | 7  |
| 18 | 3   | 3   | 3   | 9  |
| 19 | 4   | 4   | 3   | 11 |
| 20 | 5   | 5   | 5   | 15 |
| 21 | 5   | 5   | 5   | 15 |
| 22 | 4   | 5   | 4   | 13 |
| 23 | 2   | 5   | 5   | 12 |
| 24 | 3   | 4   | 3   | 10 |
| 25 | 2   | 4   | 4   | 10 |
| 26 | 5   | 5   | 5   | 15 |
| 27 | 5   | 5   | 4   | 14 |
| 28 | 2   | 4   | 3   | 9  |
| 29 | 3   | 3   | 4   | 10 |
| 30 | 2   | 4   | 5   | 11 |
| 31 | 4   | 4   | 5   | 13 |
| 32 | 4   | 4   | 4   | 12 |
| 33 | 5   | 5   | 3   | 13 |
| 34 | 3   | 4   | 2   | 9  |
| 35 | 3   | 5   | 3   | 11 |
| 36 | 5   | 3   | 3   | 11 |
| 37 | 4   | 5   | 5   | 14 |
| 38 | 3   | 3   | 4   | 10 |

|    |   |   |   |    |
|----|---|---|---|----|
| 39 | 5 | 3 | 3 | 11 |
| 40 | 2 | 3 | 5 | 10 |
| 41 | 3 | 4 | 2 | 9  |
| 42 | 3 | 4 | 3 | 10 |
| 43 | 5 | 4 | 3 | 12 |
| 44 | 4 | 5 | 5 | 14 |
| 45 | 3 | 3 | 4 | 10 |
| 46 | 2 | 5 | 3 | 10 |
| 47 | 3 | 3 | 4 | 10 |
| 48 | 4 | 3 | 3 | 10 |
| 49 | 5 | 4 | 3 | 12 |
| 50 | 5 | 4 | 5 | 14 |
| 51 | 4 | 3 | 4 | 11 |
| 52 | 2 | 4 | 4 | 10 |
| 53 | 3 | 3 | 2 | 8  |
| 54 | 2 | 3 | 2 | 7  |
| 55 | 5 | 5 | 4 | 14 |
| 56 | 5 | 4 | 5 | 14 |
| 57 | 4 | 4 | 3 | 11 |
| 58 | 2 | 3 | 4 | 9  |
| 59 | 3 | 4 | 4 | 11 |
| 60 | 2 | 5 | 5 | 12 |
| 61 | 4 | 5 | 4 | 13 |
| 62 | 4 | 3 | 4 | 11 |

#### 4. *Quality Feedback*

| NO | QF1 | QF2 | QF3 | QF |
|----|-----|-----|-----|----|
| 1  | 2   | 4   | 2   | 8  |
| 2  | 4   | 5   | 4   | 13 |
| 3  | 4   | 5   | 4   | 13 |
| 4  | 5   | 5   | 5   | 15 |
| 5  | 4   | 2   | 2   | 8  |
| 6  | 5   | 4   | 4   | 13 |
| 7  | 2   | 4   | 4   | 10 |
| 8  | 4   | 3   | 5   | 12 |
| 9  | 4   | 3   | 5   | 12 |
| 10 | 5   | 2   | 2   | 9  |
| 11 | 5   | 3   | 4   | 12 |
| 12 | 2   | 3   | 4   | 9  |
| 13 | 4   | 5   | 5   | 14 |
| 14 | 4   | 3   | 2   | 9  |
| 15 | 4   | 5   | 4   | 13 |
| 16 | 3   | 2   | 3   | 8  |
| 17 | 3   | 3   | 5   | 11 |
| 18 | 3   | 3   | 3   | 9  |
| 19 | 5   | 5   | 3   | 13 |
| 20 | 3   | 2   | 2   | 7  |
| 21 | 5   | 3   | 3   | 11 |
| 22 | 2   | 3   | 4   | 9  |
| 23 | 3   | 5   | 5   | 13 |
| 24 | 3   | 3   | 5   | 11 |
| 25 | 5   | 5   | 3   | 13 |
| 26 | 4   | 2   | 3   | 9  |
| 27 | 5   | 3   | 5   | 13 |
| 28 | 3   | 3   | 3   | 9  |
| 29 | 5   | 5   | 5   | 15 |
| 30 | 2   | 4   | 2   | 8  |
| 31 | 3   | 3   | 3   | 9  |
| 32 | 3   | 3   | 3   | 9  |
| 33 | 5   | 5   | 5   | 15 |
| 34 | 4   | 4   | 4   | 12 |
| 35 | 3   | 3   | 3   | 9  |
| 36 | 5   | 5   | 5   | 15 |
| 37 | 2   | 2   | 2   | 6  |
| 38 | 3   | 3   | 3   | 9  |

|    |   |   |   |    |
|----|---|---|---|----|
| 39 | 3 | 3 | 3 | 9  |
| 40 | 5 | 4 | 5 | 14 |
| 41 | 4 | 5 | 4 | 13 |
| 42 | 3 | 5 | 3 | 11 |
| 43 | 4 | 3 | 4 | 11 |
| 44 | 4 | 3 | 3 | 10 |
| 45 | 3 | 5 | 3 | 11 |
| 46 | 3 | 4 | 5 | 12 |
| 47 | 3 | 2 | 4 | 9  |
| 48 | 5 | 3 | 4 | 12 |
| 49 | 3 | 2 | 3 | 8  |
| 50 | 5 | 3 | 4 | 12 |
| 51 | 2 | 4 | 3 | 9  |
| 52 | 4 | 5 | 3 | 12 |
| 53 | 4 | 5 | 5 | 14 |
| 54 | 3 | 3 | 4 | 10 |
| 55 | 3 | 3 | 4 | 10 |
| 56 | 3 | 5 | 5 | 13 |
| 57 | 5 | 4 | 4 | 13 |
| 58 | 3 | 2 | 2 | 7  |
| 59 | 5 | 3 | 3 | 11 |
| 60 | 2 | 2 | 2 | 6  |
| 61 | 3 | 4 | 4 | 11 |
| 62 | 4 | 4 | 4 | 12 |

## 5. *Quality Incentive*

| NO | QI1 | QI2 | QI3 | QI |
|----|-----|-----|-----|----|
| 1  | 4   | 4   | 5   | 13 |
| 2  | 5   | 4   | 4   | 13 |
| 3  | 4   | 5   | 5   | 14 |
| 4  | 5   | 5   | 4   | 14 |
| 5  | 4   | 4   | 5   | 13 |
| 6  | 5   | 5   | 5   | 15 |
| 7  | 5   | 4   | 5   | 14 |
| 8  | 5   | 5   | 3   | 13 |
| 9  | 3   | 5   | 4   | 12 |
| 10 | 4   | 5   | 5   | 14 |
| 11 | 3   | 3   | 3   | 9  |
| 12 | 4   | 4   | 4   | 12 |
| 13 | 3   | 3   | 3   | 9  |
| 14 | 4   | 4   | 4   | 12 |
| 15 | 3   | 5   | 5   | 13 |
| 16 | 4   | 4   | 4   | 12 |
| 17 | 4   | 3   | 3   | 10 |
| 18 | 5   | 4   | 4   | 13 |
| 19 | 4   | 5   | 5   | 14 |
| 20 | 4   | 4   | 4   | 12 |
| 21 | 5   | 5   | 5   | 15 |
| 22 | 5   | 5   | 5   | 15 |
| 23 | 4   | 4   | 4   | 12 |
| 24 | 4   | 4   | 4   | 12 |
| 25 | 5   | 5   | 5   | 15 |
| 26 | 4   | 5   | 5   | 14 |
| 27 | 3   | 4   | 4   | 11 |
| 28 | 4   | 3   | 5   | 12 |
| 29 | 5   | 4   | 5   | 14 |
| 30 | 5   | 4   | 4   | 13 |
| 31 | 4   | 5   | 5   | 14 |
| 32 | 4   | 4   | 4   | 12 |
| 33 | 4   | 4   | 5   | 13 |
| 34 | 5   | 5   | 4   | 14 |
| 35 | 4   | 5   | 4   | 13 |
| 36 | 5   | 4   | 5   | 14 |
| 37 | 5   | 4   | 5   | 14 |
| 38 | 4   | 5   | 4   | 13 |

|    |   |   |   |    |
|----|---|---|---|----|
| 39 | 5 | 4 | 5 | 14 |
| 40 | 4 | 3 | 3 | 10 |
| 41 | 5 | 4 | 4 | 13 |
| 42 | 5 | 5 | 4 | 14 |
| 43 | 4 | 5 | 5 | 14 |
| 44 | 4 | 4 | 4 | 12 |
| 45 | 4 | 4 | 4 | 12 |
| 46 | 4 | 4 | 5 | 13 |
| 47 | 4 | 5 | 5 | 14 |
| 48 | 5 | 4 | 4 | 13 |
| 49 | 4 | 5 | 4 | 13 |
| 50 | 3 | 5 | 4 | 12 |
| 51 | 4 | 4 | 4 | 12 |
| 52 | 4 | 4 | 4 | 12 |
| 53 | 5 | 5 | 5 | 15 |
| 54 | 4 | 4 | 4 | 12 |
| 55 | 4 | 3 | 3 | 10 |
| 56 | 5 | 4 | 4 | 13 |
| 57 | 4 | 4 | 4 | 12 |
| 58 | 3 | 4 | 4 | 11 |
| 59 | 4 | 5 | 5 | 14 |
| 60 | 4 | 4 | 4 | 12 |
| 61 | 3 | 3 | 3 | 9  |
| 62 | 4 | 4 | 4 | 12 |



**LAMPIRAN 2**

**HASIL**

**ANALISIS**

## A. Statistik Deskriptif

**Descriptive Statistics**

|                    | N  | Minimum | Maximum | Mean  | Std. Deviation | Variance |
|--------------------|----|---------|---------|-------|----------------|----------|
| TQM                | 62 | 19      | 41      | 31.50 | 4.427          | 19.598   |
| KM                 | 62 | 24      | 45      | 34.21 | 5.031          | 25.316   |
| QG                 | 62 | 7       | 15      | 11.31 | 2.005          | 4.019    |
| QF                 | 62 | 6       | 15      | 10.85 | 2.325          | 5.405    |
| QI                 | 62 | 9       | 15      | 12.73 | 1.473          | 2.169    |
| Valid N (listwise) | 62 |         |         |       |                |          |

## B. Uji Validitas dan Reliabilitas

### 1. Kinerja Manajerial

#### a. Validitas

**KMO and Bartlett's Test**

|  |                    |         |
|--|--------------------|---------|
| Kaiser-Meyer-Olkin Measure of Sampling Adequacy. | .534               |         |
| Bartlett's Test of Sphericity                    | Approx. Chi-Square | 168.298 |
|  | df                 | 36      |
|  | Sig.               | .000    |

**Anti-image Matrices**

|                        |     | KM1               | KM2               | KM3               | KM4               | KM5               | KM6               | KM7               | KM8               | KM9               |
|------------------------|-----|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Anti-image Covariance  | KM1 | .554              | -.054             | -.003             | .018              | .198              | .020              | -.271             | .009              | -.096             |
|                        | KM2 | -.054             | .417              | -.157             | .036              | -.023             | .100              | .004              | -.273             | .083              |
|                        | KM3 | -.003             | -.157             | .484              | -.047             | -.036             | -.246             | .031              | .174              | -.265             |
|                        | KM4 | .018              | .036              | -.047             | .626              | -.100             | -.166             | -.248             | -.041             | .069              |
|                        | KM5 | .198              | -.023             | -.036             | -.100             | .794              | -.052             | -.124             | -.047             | -.039             |
|                        | KM6 | .020              | .100              | -.246             | -.166             | -.052             | .671              | .081              | -.062             | .046              |
|                        | KM7 | -.271             | .004              | .031              | -.248             | -.124             | .081              | .469              | .006              | -.042             |
|                        | KM8 | .009              | -.273             | .174              | -.041             | -.047             | -.062             | .006              | .358              | -.188             |
|                        | KM9 | -.096             | .083              | -.265             | .069              | -.039             | .046              | -.042             | -.188             | .497              |
| Anti-image Correlation | KM1 | .595 <sup>a</sup> | -.112             | -.005             | .031              | .299              | .034              | -.532             | .019              | -.182             |
|                        | KM2 | -.112             | .521 <sup>a</sup> | -.351             | .071              | -.039             | .189              | .009              | -.707             | .183              |
|                        | KM3 | -.005             | -.351             | .422 <sup>a</sup> | -.086             | -.058             | -.432             | .066              | .418              | -.539             |
|                        | KM4 | .031              | .071              | -.086             | .608 <sup>a</sup> | -.142             | -.255             | -.458             | -.087             | .123              |
|                        | KM5 | .299              | -.039             | -.058             | -.142             | .617 <sup>a</sup> | -.071             | -.203             | -.088             | -.063             |
|                        | KM6 | .034              | .189              | -.432             | -.255             | -.071             | .516 <sup>a</sup> | .144              | -.127             | .080              |
|                        | KM7 | -.532             | .009              | .066              | -.458             | -.203             | .144              | .574 <sup>a</sup> | .015              | -.087             |
|                        | KM8 | .019              | -.707             | .418              | -.087             | -.088             | -.127             | .015              | .483 <sup>a</sup> | -.445             |
|                        | KM9 | -.182             | .183              | -.539             | .123              | -.063             | .080              | -.087             | -.445             | .574 <sup>a</sup> |

a. Measures of Sampling Adequacy(MSA)

**Total Variance Explained**

| Component | Initial Eigenvalues |               |              | Extraction Sums of Squared Loadings |               |              | Rotation Sums of Squared Loadings |               |              |
|-----------|---------------------|---------------|--------------|-------------------------------------|---------------|--------------|-----------------------------------|---------------|--------------|
|           | Total               | % of Variance | Cumulative % | Total                               | % of Variance | Cumulative % | Total                             | % of Variance | Cumulative % |
| 1         | 2.742               | 30.463        | 30.463       | 2.742                               | 30.463        | 30.463       | 2.020                             | 22.446        | 22.446       |
| 2         | 1.652               | 18.350        | 48.813       | 1.652                               | 18.350        | 48.813       | 1.859                             | 20.661        | 43.107       |
| 3         | 1.437               | 15.962        | 64.776       | 1.437                               | 15.962        | 64.776       | 1.703                             | 18.921        | 62.027       |
| 4         | 1.092               | 12.137        | 76.912       | 1.092                               | 12.137        | 76.912       | 1.340                             | 14.885        | 76.912       |
| 5         | .694                | 7.714         | 84.626       |                                     |               |              |                                   |               |              |
| 6         | .461                | 5.120         | 89.746       |                                     |               |              |                                   |               |              |
| 7         | .459                | 5.104         | 94.851       |                                     |               |              |                                   |               |              |
| 8         | .289                | 3.210         | 98.060       |                                     |               |              |                                   |               |              |
| 9         | .175                | 1.940         | 100.000      |                                     |               |              |                                   |               |              |

Extraction Method: Principal Component Analysis.

**Component Matrix<sup>a</sup>**

|     | Component |       |       |       |
|-----|-----------|-------|-------|-------|
|     | 1         | 2     | 3     | 4     |
| KM1 | .563      | -.321 | .471  | -.413 |
| KM2 | .632      | -.409 | -.443 | .122  |
| KM3 | .488      | .584  | -.267 | -.403 |
| KM4 | .501      | .352  | .512  | .314  |
| KM5 | .387      | .324  | -.094 | .685  |
| KM6 | .229      | .779  | -.139 | -.073 |
| KM7 | .625      | -.116 | .654  | .055  |
| KM8 | .656      | -.435 | -.395 | .234  |
| KM9 | .716      | .044  | -.270 | -.337 |

Extraction Method: Principal Component Analysis.

a. 4 components extracted.

**b. Reliabilitas**

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .701             | 9          |

**2. Total Quality Management**

**a. Validitas**

**KMO and Bartlett's Test**

|  |                    |         |
|--|--------------------|---------|
| Kaiser-Meyer-Olkin Measure of Sampling Adequacy. | .601               |         |
| Bartlett's Test of Sphericity                    | Approx. Chi-Square | 112.189 |
|  | df                 | 36      |
|  | Sig.               | .000    |

Anti-image Matrices

|                        |      | TQM1              | TQM2              | TQM3              | TQM4              | TQM5              | TQM6              | TQM7              | TQM8              | TQM9              |
|------------------------|------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Anti-image Covariance  | TQM1 | .449              | -.064             | .078              | .047              | -.216             | .041              | -.054             | -.220             | -.212             |
|                        | TQM2 | -.064             | .546              | -.078             | .171              | -.047             | -.345             | .088              | .040              | .078              |
|                        | TQM3 | .078              | -.078             | .934              | .104              | -.061             | .077              | -.147             | -.015             | -.102             |
|                        | TQM4 | .047              | .171              | .104              | .808              | -.053             | -.094             | -.229             | -.005             | .019              |
|                        | TQM5 | -.216             | -.047             | -.061             | -.053             | .662              | -.055             | .085              | -.026             | -.041             |
|                        | TQM6 | .041              | -.345             | .077              | -.094             | -.055             | .574              | -.165             | .011              | -.035             |
|                        | TQM7 | -.054             | .088              | -.147             | -.229             | .085              | -.165             | .818              | -.033             | .066              |
|                        | TQM8 | -.220             | .040              | -.015             | -.005             | -.026             | .011              | -.033             | .676              | -.065             |
|                        | TQM9 | -.212             | .078              | -.102             | .019              | -.041             | -.035             | .066              | -.065             | .666              |
| Anti-image Correlation | TQM1 | .644 <sup>a</sup> | -.129             | .120              | .078              | -.397             | .081              | -.089             | -.400             | -.388             |
|                        | TQM2 | -.129             | .479 <sup>a</sup> | -.110             | .258              | -.078             | -.616             | .131              | .065              | .129              |
|                        | TQM3 | .120              | -.110             | .283 <sup>a</sup> | .119              | -.078             | .105              | -.168             | -.019             | -.129             |
|                        | TQM4 | .078              | .258              | .119              | .504 <sup>a</sup> | -.072             | -.138             | -.281             | -.007             | .025              |
|                        | TQM5 | -.397             | -.078             | -.078             | -.072             | .748 <sup>a</sup> | -.090             | .116              | -.039             | -.061             |
|                        | TQM6 | .081              | -.616             | .105              | -.138             | -.090             | .459 <sup>a</sup> | -.241             | .018              | -.057             |
|                        | TQM7 | -.089             | .131              | -.168             | -.281             | .116              | -.241             | .424 <sup>a</sup> | -.044             | .089              |
|                        | TQM8 | -.400             | .065              | -.019             | -.007             | -.039             | .018              | -.044             | .758 <sup>a</sup> | -.097             |
|                        | TQM9 | -.388             | .129              | -.129             | .025              | -.061             | -.057             | .089              | -.097             | .736 <sup>a</sup> |

a. Measures of Sampling Adequacy(MSA)

Total Variance Explained

| Component | Initial Eigenvalues |               |              | Extraction Sums of Squared Loadings |               |              | Rotation Sums of Squared Loadings |               |              |
|-----------|---------------------|---------------|--------------|-------------------------------------|---------------|--------------|-----------------------------------|---------------|--------------|
|           | Total               | % of Variance | Cumulative % | Total                               | % of Variance | Cumulative % | Total                             | % of Variance | Cumulative % |
| 1         | 2.436               | 27.064        | 27.064       | 2.436                               | 27.064        | 27.064       | 2.358                             | 26.202        | 26.202       |
| 2         | 1.633               | 18.144        | 45.207       | 1.633                               | 18.144        | 45.207       | 1.671                             | 18.571        | 44.773       |
| 3         | 1.367               | 15.193        | 60.400       | 1.367                               | 15.193        | 60.400       | 1.392                             | 15.471        | 60.244       |
| 4         | 1.050               | 11.664        | 72.064       | 1.050                               | 11.664        | 72.064       | 1.064                             | 11.820        | 72.064       |
| 5         | .700                | 7.775         | 79.838       |                                     |               |              |                                   |               |              |
| 6         | .611                | 6.790         | 86.628       |                                     |               |              |                                   |               |              |
| 7         | .556                | 6.174         | 92.802       |                                     |               |              |                                   |               |              |
| 8         | .360                | 4.003         | 96.805       |                                     |               |              |                                   |               |              |
| 9         | .288                | 3.195         | 100.000      |                                     |               |              |                                   |               |              |

Extraction Method: Principal Component Analysis.

**Component Matrix<sup>a</sup>**

|      | Component |       |       |       |
|------|-----------|-------|-------|-------|
|      | 1         | 2     | 3     | 4     |
| TQM1 | .862      | -.139 | .090  | -.089 |
| TQM2 | .299      | .844  | -.157 | -.031 |
| TQM3 | .114      | .084  | -.046 | .952  |
| TQM4 | -.226     | -.151 | .771  | -.172 |
| TQM5 | .730      | .073  | .054  | -.081 |
| TQM6 | .185      | .840  | .259  | -.123 |
| TQM7 | -.101     | .127  | .797  | .273  |
| TQM8 | .681      | -.277 | .181  | -.023 |
| TQM9 | .705      | -.261 | .028  | .091  |

Extraction Method: Principal Component Analysis.

a. 4 components extracted.

### **b. Reliabilitas**

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .510             | 9          |

## **3. Quality Goal**

### **a. Validitas**

**KMO and Bartlett's Test**

|  |                    |        |
|--|--------------------|--------|
| Kaiser-Meyer-Olkin Measure of Sampling Adequacy. | .567               |        |
| Bartlett's Test of Sphericity                    | Approx. Chi-Square | 11.240 |
|  | df                 | 3      |
|  | Sig.               | .010   |

**Anti-image Matrices**

|                        |     | QG1               | QG2               | QG3               |
|------------------------|-----|-------------------|-------------------|-------------------|
| Anti-image Covariance  | QG1 | .947              | -.158             | -.072             |
|                        | QG2 | -.158             | .846              | -.287             |
|                        | QG3 | -.072             | -.287             | .867              |
| Anti-image Correlation | QG1 | .649 <sup>a</sup> | -.176             | -.080             |
|                        | QG2 | -.176             | .547 <sup>a</sup> | -.336             |
|                        | QG3 | -.080             | -.336             | .557 <sup>a</sup> |

a. Measures of Sampling Adequacy(MSA)

**Total Variance Explained**

| Component | Initial Eigenvalues |               |              | Extraction Sums of Squared Loadings |               |              |
|-----------|---------------------|---------------|--------------|-------------------------------------|---------------|--------------|
|           | Total               | % of Variance | Cumulative % | Total                               | % of Variance | Cumulative % |
| 1         | 1.493               | 49.761        | 49.761       | 1.493                               | 49.761        | 49.761       |
| 2         | .872                | 29.052        | 78.813       |                                     |               |              |
| 3         | .636                | 21.187        | 100.000      |                                     |               |              |

Extraction Method: Principal Component Analysis.

**Component Matrix<sup>a</sup>**

|     | Component |
|-----|-----------|
|     | 1         |
| QG1 | .570      |
| QG2 | .786      |
| QG3 | .742      |

Extraction Method:  
Principal Component  
Analysis.

a. 1 components  
extracted.

**b. Reliabilitas**

**Reliability Statistics**

|                  |            |
|------------------|------------|
| Cronbach's Alpha | N of Items |
| .465             | 3          |

**4. Quality Feedback**

**a. Validitas**

**KMO and Bartlett's Test**

|  |                    |
|--|--------------------|
| Kaiser-Meyer-Olkin Measure of Sampling Adequacy. | .614               |
| Bartlett's Test of Sphericity                    | Approx. Chi-Square |
|  | 22.028             |
|  | df                 |
|  | 3                  |
|  | Sig.               |
|  | .000               |

**Anti-image Matrices**

|                        |     | QF1               | QF2               | QF3               |
|------------------------|-----|-------------------|-------------------|-------------------|
| Anti-image Covariance  | QF1 | .878              | -.113             | -.190             |
|                        | QF2 | -.113             | .770              | -.313             |
|                        | QF3 | -.190             | -.313             | .741              |
| Anti-image Correlation | QF1 | .702 <sup>a</sup> | -.137             | -.236             |
|                        | QF2 | -.137             | .600 <sup>a</sup> | -.414             |
|                        | QF3 | -.236             | -.414             | .585 <sup>a</sup> |

a. Measures of Sampling Adequacy(MSA)



**Total Variance Explained**

| Component | Initial Eigenvalues |               |              | Extraction Sums of Squared Loadings |               |              |
|-----------|---------------------|---------------|--------------|-------------------------------------|---------------|--------------|
|           | Total               | % of Variance | Cumulative % | Total                               | % of Variance | Cumulative % |
| 1         | 1.709               | 56.983        | 56.983       | 1.709                               | 56.983        | 56.983       |
| 2         | .760                | 25.342        | 82.325       |                                     |               |              |
| 3         | .530                | 17.675        | 100.000      |                                     |               |              |

Extraction Method: Principal Component Analysis.

**Component Matrix<sup>a</sup>**

|     | Component |
|-----|-----------|
|     | 1         |
| QF1 | .664      |
| QF2 | .780      |
| QF3 | .813      |

Extraction Method:  
Principal Component  
Analysis.

a. 1 components  
extracted.

**b. Reliabilitas**

**Reliability Statistics**

| Cronbach's<br>Alpha | N of Items |
|---------------------|------------|
| .619                | 3          |

## 5. *Quality Incentive*

### a. Validitas

**KMO and Bartlett's Test**

|  |                    |
|--|--------------------|
| Kaiser-Meyer-Olkin Measure of Sampling Adequacy. | .586               |
| Bartlett's Test of Sphericity                    | Approx. Chi-Square |
|  | 24.718             |
|  | df                 |
|  | 3                  |
|  | Sig.               |
|  | .000               |

**Anti-image Matrices**

|                        |     | QI1               | QI2               | QI3               |
|------------------------|-----|-------------------|-------------------|-------------------|
| Anti-image Covariance  | QI1 | .905              | -.074             | -.169             |
|                        | QI2 | -.074             | .722              | -.346             |
|                        | QI3 | -.169             | -.346             | .695              |
| Anti-image Correlation | QI1 | .723 <sup>a</sup> | -.091             | -.213             |
|                        | QI2 | -.091             | .568 <sup>a</sup> | -.488             |
|                        | QI3 | -.213             | -.488             | .559 <sup>a</sup> |

a. Measures of Sampling Adequacy(MSA)

**Total Variance Explained**

| Component | Initial Eigenvalues |               |              | Extraction Sums of Squared Loadings |               |              |
|-----------|---------------------|---------------|--------------|-------------------------------------|---------------|--------------|
|           | Total               | % of Variance | Cumulative % | Total                               | % of Variance | Cumulative % |
| 1         | 1.715               | 57.169        | 57.169       | 1.715                               | 57.169        | 57.169       |
| 2         | .812                | 27.072        | 84.241       |                                     |               |              |
| 3         | .473                | 15.759        | 100.000      |                                     |               |              |

Extraction Method: Principal Component Analysis.

**Component Matrix<sup>a</sup>**

|     | Component |
|-----|-----------|
|     | 1         |
| Q11 | .605      |
| Q12 | .805      |
| Q13 | .838      |

Extraction Method:  
Principal Component  
Analysis.  
a. 1 components  
extracted.

**b. Reabilitas**

**Reliability Statistics**

| Cronbach's<br>Alpha | N of Items |
|---------------------|------------|
| .617                | 3          |

## C. Uji Asumsi Klasik

### 1. Uji Normalitas

|                                  |                | Unstandardized Residual |
|----------------------------------|----------------|-------------------------|
| N                                |                | 62                      |
| Normal Parameters <sup>a,b</sup> | Mean           | .0000000                |
|                                  | Std. Deviation | 2.97343690              |
| Most Extreme Differences         | Absolute       | .100                    |
|                                  | Positive       | .072                    |
|                                  | Negative       | -.100                   |
| Test Statistic                   |                | .100                    |
| Asymp. Sig. (2-tailed)           |                | .199 <sup>c</sup>       |

a. Test distribution is Normal.

b. Calculated from data.

c. Lilliefors Significance Correction.

### 2. Uji Multikolonieritas

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig. | Collinearity Statistics |       |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|-------------------------|-------|
|       |            | B                           | Std. Error | Beta                      |       |      | Tolerance               | VIF   |
| 1     | (Constant) | 10.429                      | 4.996      |                           | 2.088 | .041 |                         |       |
|       | TQM        | .184                        | .095       | .162                      | 1.947 | .056 | .885                    | 1.129 |
|       | QG         | .148                        | .199       | .059                      | .746  | .458 | .976                    | 1.024 |
|       | QF         | 1.609                       | .181       | .743                      | 8.906 | .000 | .879                    | 1.138 |
|       | QI         | -.091                       | .269       | -.027                     | -.340 | .735 | .990                    | 1.010 |

a. Dependent Variable: KM

### 3. Uji Heteroskedastisitas

**Coefficients<sup>a</sup>**

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | T      | Sig. | Collinearity Statistics |       |
|-------|------------|-----------------------------|------------|---------------------------|--------|------|-------------------------|-------|
|       |            | B                           | Std. Error | Beta                      |        |      | Tolerance               | VIF   |
|       |            |                             |            |                           |        |      |                         |       |
| 1     | (Constant) | 2.359                       | 2.753      |                           | .857   | .395 |                         |       |
|       | TQM        | -.054                       | .052       | -.142                     | -1.032 | .306 | .885                    | 1.129 |
|       | QG         | -.043                       | .110       | -.051                     | -.394  | .695 | .976                    | 1.024 |
|       | QF         | -.017                       | .100       | -.024                     | -.173  | .863 | .879                    | 1.138 |
|       | QI         | .192                        | .148       | .168                      | 1.296  | .200 | .990                    | 1.010 |

a. Dependent Variable: RES2

### D. Uji Hipotesis

#### 1. Analisis Regresi Berganda

**Coefficients<sup>a</sup>**

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|
|       |            | B                           | Std. Error | Beta                      |       |      |
|       |            |                             |            |                           |       |      |
| 1     | (Constant) | 10.429                      | 4.996      |                           | 2.088 | .041 |
|       | TQM        | .184                        | .095       | .162                      | 1.947 | .056 |
|       | QG         | .148                        | .199       | .059                      | .746  | .458 |
|       | QF         | 1.609                       | .181       | .743                      | 8.906 | .000 |
|       | QI         | -.091                       | .269       | -.027                     | -.340 | .735 |

a. Dependent Variable: KM

**Coefficients<sup>a</sup>**

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | t      | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|--------|------|
|       |            | B                           | Std. Error | Beta                      |        |      |
| 1     | (Constant) | 14.491                      | 1.905      |                           | 7.605  | .000 |
|       | TQM        | .056                        | .055       | .050                      | 1.019  | .312 |
|       | TQM_QG     | .008                        | .003       | .134                      | 2.455  | .017 |
|       | TQM_QF     | .027                        | .003       | .698                      | 10.011 | .000 |
|       | TQM_QI     | .011                        | .004       | .180                      | 2.635  | .011 |

a. Dependent Variable: KM

## 2. Uji F

**ANOVA<sup>a</sup>**

| Model |            | Sum of Squares | df | Mean Square | F       | Sig.              |
|-------|------------|----------------|----|-------------|---------|-------------------|
| 1     | Regression | 1367.910       | 4  | 341.978     | 110.525 | .000 <sup>b</sup> |
|       | Residual   | 176.364        | 57 | 3.094       |         |                   |
|       | Total      | 1544.274       | 61 |             |         |                   |

a. Dependent Variable: KM

b. Predictors: (Constant), TQM\_QI, TQM, TQM\_QG, TQM\_QF

## 3. Uji t

**Coefficients<sup>a</sup>**

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|
|       |            | B                           | Std. Error | Beta                      |       |      |
| 1     | (Constant) | 10.429                      | 4.996      |                           | 2.088 | .041 |
|       | TQM        | .184                        | .095       | .162                      | 1.947 | .056 |
|       | QG         | .148                        | .199       | .059                      | .746  | .458 |
|       | QF         | 1.609                       | .181       | .743                      | 8.906 | .000 |
|       | QI         | -.091                       | .269       | -.027                     | -.340 | .735 |

a. Dependent Variable: KM

**Coefficients<sup>a</sup>**

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | t      | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|--------|------|
|       |            | B                           | Std. Error | Beta                      |        |      |
| 1     | (Constant) | 14.491                      | 1.905      |                           | 7.605  | .000 |
|       | TQM        | .056                        | .055       | .050                      | 1.019  | .312 |
|       | TQM_QG     | .008                        | .003       | .134                      | 2.455  | .017 |
|       | TQM_QF     | .027                        | .003       | .698                      | 10.011 | .000 |
|       | TQM_QI     | .011                        | .004       | .180                      | 2.635  | .011 |

a. Dependent Variable: KM

#### 4. Uji Koefisien Determinasi

**Model Summary**

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1     | .941 <sup>a</sup> | .886     | .878              | 1.759                      |

a. Predictors: (Constant), TQM\_QI, TQM, TQM\_QG, TQM\_QF