

ABSTRACT

This study aims to analyze the Effect of Leadership Style on Performance Through Motivation as Intervening Variable. The type of research used is a quantitative approach to determine the influence of Leadership Style (X1) on Performance (Y) through Motivation (X2) as intervening variable. The data collection technique used is the total sampling method. Population in this research is employees of PT. Ningrat Muda Mandiri Yogyakarta with a total sample of 43 respondents. The analysis tool used is Path Analysis.

Based on the analysis that has been done obtained the result that the Leadership Style does not affect Performance. It is seen from Beta value obtained is equal to 0,015 and significance equal to 0,893 > 0,05. Then it is concluded that there is no direct influence of variable of Leadership Style to Performance. Leadership style has significant effect on motivation with beta value of 0,708 and significance value 0,000 < 0,05. Motivation has a positive and significant effect on Performance. Where the beta value of 0.878 and the significance level of 0.000 < 0.05.

Keywords: Leadership Style, Motivation, Performance