

International Conference & Call for Paper

## **Democratize Commerce through Technology**



## With Tokopedia

2 minutes to start business online

**4 million merchants** on platform

**70%** are **first-time entrepreneurs** 

Over **100 million products** listed with same price & services

We serve 78 million monthly visitors

93% of districts in Indonesia





"Indonesia to be the largest digital economy in Southeast Asia by 2020 the Digital Energy of Asia.



**President Joko Widodo** 



Women participation in the economy increase through online commerce

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35% of online sales are generated by women

The Digital Archipelago (2018) - McKinsey & Company







Online commerce is a \$8 billion-a-year business has strong developmental impact



## **Recent McKinsey study reveal:**

Today online commerce has created 4 million jobs. By 2022, it will jump to **26 million jobs** 

Consumers outside of Java **save 11-25**% by shopping online

Online commerce increase our **export potential to \$26 billion** 

Women participation in the economy increase through online commerce - 35% of online sales are generated by women

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