FAKTOR-FAKTOR KEMENANGAN PARTAI SYRIZA PADA PEMILIHAN

UMUM DI YUNANI TAHUN 2015

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ABSTRAK

SRYIZA, the coalition of the radical left, rose to prominence in Greek politics

by successfully placing itself as the main opposition party in Greek's Hellenic

Parliament by June 2012. Shortly follows though, it came as surprise that SYRIZA

would finally rule Greece for the first time in history by winning 36.34% of vote in

2015 Greek election, held on January 25th, 2015. Its winning marked the first ever

winning of left, as well as party outside the dominating players, which are the then

former ruling party, New Democracy, and Panhellenic Socialist Movement (PASOK).

It raises a question on how SYRIZA could beat its two main opponents and emerged

as the winning party for the first time.

This research aims to answer such question by using Marketing Politics,

completed with qualitative method. The research concluded that SYRIZA's winning

factors are related to its strategic program, leadership, and the ability to sway those

who gets disappointed with the previous government administration.

Keywords: Greece, Politics, Marketing Politics, SYRIZA

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